

Jonathan Grayer

Jonathan Grayer is Chairman and CEO of Kaplan, Inc., one of the world's leading providers of educational services. Grayer has overseen Kaplan's expansion from an \$80 million test preparation company in 1994 to a diverse education corporation with more than \$1.1 billion in revenue in 2004. Kaplan has 900,000 students, 20,000 employees and 3,000 classroom locations.

Grayer's vision is helping to transform the for-profit education industry. Under his leadership, Kaplan has embraced an aggressive, outcomes-based approach that has served as a model in the education community. The Company continues to explore untapped markets, and has pioneered new territory in postsecondary education, K12 programs, online learning, and professional training in the U.S. and abroad. Kaplan is a subsidiary of The Washington Post Company (NYSE: WPO).

Grayer joined The Washington Post Company in 1990 in the marketing department of Newsweek, Inc., where he became Newsweek's Marketing Director. He joined Kaplan in 1991 as regional operations director, and held several titles before assuming responsibility as president and CEO in July 1994. Grayer became Chairman and CEO in February 2002. He received an A.B. degree from Harvard College and an M.B.A. from Harvard Business School.

Grayer serves on the boards of Memorial Sloan-Kettering Cancer Center, the New York City Partnership, and New School University. In September 2005, he was named by U.S. Education Secretary Margaret Spellings to the Commission on the Future of Higher Education.